



# SAEED AHMAD

Lecturer / Subject Specialist at .

I seek challenging opportunities where I can fully use my skills for the success of the organization.

## Contact Info

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🏠 Industrial Area 6 Sharjah  
Sharjah, United Arab Emirates

## Strengths & Skills

- ✓ Accounting
- ✓ Database Management Systems (DBMS)
- ✓ Operating system.
- ✓ Graphic Designer
- ✓ MS Office
- ✓ Networking
- ✓ Time Management
- ✓ Presentation

## Academics

Title	Institute	Score	Date
BS (Hons) Information Technology	University Of Okara,	3.2 CGPA	2021
D com	Govt. Commerce, Depalpur	75%	2017
Matric	Govt. Boys High School Depalpur,	66%	2015

## Experience 3 years

Company	Designation	Duration	
SAMA ALNJOUM BLDG. MAT.L.L.C	sales Manager	Sep 2021 - Present	9 months
Danish School And College Depalpur	Lecturer / Subject Specialist	Feb 2018 - Mar 2019	1.1 years
Ali Telecom	IT Support Officer	Feb 2018 - Aug 2018	6 months

## Work History

SAMA ALNJOUM BLDG. MAT.L.L.C	Sep 2021 - Present (9 months)
sales Manager	Sharjah, United Arab Emirates
Managing organizational sales by developing a business plan that covers sales, revenue, and expense controls. Meeting planned sales goals. Setting individual sales targets with the sales team. Tracking sales goals and reporting results as necessary. Overseeing the activities and performance of the sales team. Coordinating with marketing on lead generation. Salesman Work as a Salesman and purchase in Sama Alnojoum BLDG. To deal the customer to sale the all kinds of building materials . increase the sale our company and sale iron and steel products and manage all kinds of legal issues of our company SAMA ALNOJOUM BLDG. MAT. L.L.C	
Danish School And College Depalpur	Feb 2018 - Mar 2019 (1.1 years)
Lecturer / Subject Specialist	Depalpur, Pakistan
As a Computer teachers are responsible for teaching students about the hardware and software used in modern computer systems. They may also be tasked with helping students develop their digital literacy skills, including how to use a keyboard and mouse effectively, how to navigate a web browser, etc.	
Ali Telecom	Feb 2018 - Aug 2018 (6 months)
IT Support Officer	Okara, Pakistan
IT Support monitors and maintains the company computer systems, installs, and configures hardware and software, and solves technical issues as they arise.	

## Projects

IoT based Smart Irrigation System
Company: University Of Okara
Tools: Programming , Arduino, NodeMCU ESP8266, Soil Moisture Sensor Module, Water Pump Module, Relay Module, DHT11 Connecting Wires

The Smart irrigation System has wide scope to automate the complete irrigation system. Here we are building a IoT based Irrigation System using ESP8266 NodeMCU Module and DHT11 Sensor. It will not only automatically irrigate the water based on the moisture level in the soil but also send the Data to ThingSpeak Server to keep track of the land condition. The System will consist a water pump which will be used to sprinkle water on the land depending upon the land environmental condition such as Moisture, Temperature and Humidity.

## Digital Car parking System

**Company:** University Of Okara

**Tools:** C++ Programing

I this Project we will create a digital car parking system. We Install this system on main gate of parking area.. And we will set the limit of different type of vehical . When the Limit off car parking is Full filled than Gate will be auto lock. If any Car wnats to exist so gate will be open automatically.

## 🔊 Languages

- English - Native
- Punjabi - Native
- Urdu - Native
- Arabic - Beginner

## ★ Hobbies

- Photoshop
- Graphic designing
- Web Surfing
- Vedio Editing